

# JUGGLING MULTIPLE OFFERS?

## *Four Options to Consider*

The housing market is hotter than ever, and that's great news for sellers. In this market, it's possible you may be faced

with multiple competing offers to purchase your property. Below are four options that you have to navigate this situation.

**1**  
You can accept the "best" offer.

**4**  
You can "counter" one offer and reject the rest.

**2**  
You can inform all potential purchasers that other offers are "on the table" and invite them to make their "best" offer – igniting a "bidding war."

**3**  
You can "counter" one offer while putting the other offers to the side while awaiting a decision on your counter-offer.

Juggling multiple offers and the myriad of details they contain can be tricky.

*Team up with a REALTOR®*

to ensure that you manage the process carefully in order to achieve the best price and conditions for the sale of your home, and that all parties involved are treated fairly.

Source: NAR.realtor, 2021

